



United States
Department of
Agriculture

INFORMATIONAL MEMORANDUM: IS-17-004

Farm and Foreign
Agricultural
Services

TO: All Approved Insurance Providers
All Risk Management Agency Field Offices
All Other Interested Parties

Risk
Management
Agency

FROM: Robert Ibarra /s/ Robert Ibarra 2/28/2017
Deputy Administrator for Insurance Services

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Independence
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Washington, DC
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SUBJECT: Popcorn Revenue - User Fee Notification

Watts and Associates, Inc. (Watts), the developers of the Popcorn Revenue plan of insurance, advised the Federal Crop Insurance Corporation (FCIC) Board of Directors (Board) of their intent to maintain the Popcorn Revenue plan of insurance and charge a user fee to approved insurance providers (AIP) selling the plan. Section 522(b)(4)(C) of the Federal Crop Insurance Act (Act) allows submitters to maintain approved 508(h) products and charge a user fee to approved insurance providers (AIP) that elect to sell the policy.

Section 522(b)(4)(D)(ii) of the Act and 7 C.F.R. 400.712(1)(5) provide that the Board will determine the reasonableness and approve the amount of user fee that is payable to the applicant by the AIP. The user fee is owed by the AIP and cannot be passed on to producers as an increase in premium or an administrative charge.

On November 17, 2016, the Board approved a user fee in the amount of \$57 per policy earning premium, not to exceed a total annual amount of \$40,000 for all policies covered under the Popcorn Revenue plan of insurance beginning with the 2017 insurance year. The Board will review the user fee in future years to ensure that the amount is representative of the maintenance costs for the product.

The regulation provides that it is Watts' responsibility to collect the fees from AIPs, and any indebtedness for such fees must be resolved by Watts and the AIP. Upon request, FCIC may provide the number of policies sold by each AIP to Watts.

If you have any questions regarding the user fees, please contact the Deputy Administrator at deputyadministrator@rma.usda.gov.